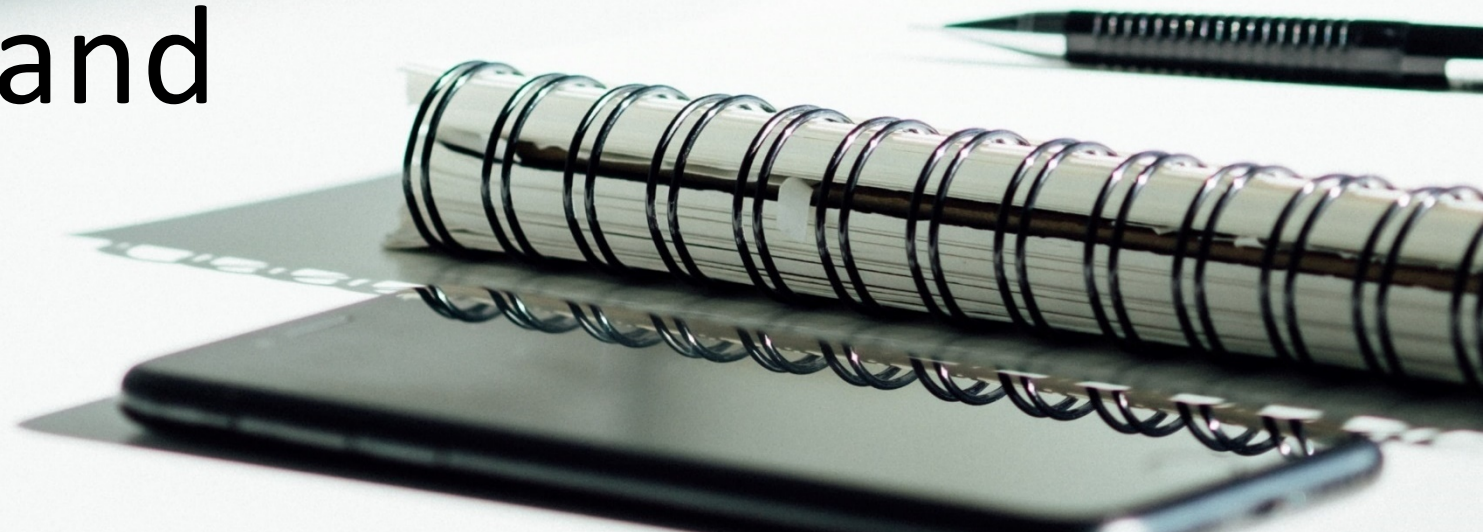


RocaJunyent

Our services and
experience

February 24



1 The firm

About us

Established in 1996, RocaJunyent is one of the leading Spanish law firms. Through the RocaJunyent Group, the firm covers the Spanish geography with offices in **Madrid, Catalonia (Barcelona, Girona and Lleida), Andalusia (Málaga and Sevilla), the Balearic Islands (Palma de Mallorca), the Basque Country (Bilbao), Castile and Leon (Valladolid and Burgos) and Extremadura (Badajoz).**

The firm provides multidisciplinary advice covering the main practice areas of law and has extensive sectorial experience.

RocaJunyent is one of the main independent law firms in Spain and has a distinguished international reputation. This is recognised by the most relevant international legal directories, such as **Chambers and Partners, Legal 500, Leaders League** and **Best Lawyers**. In addition, it is a **top 10 law firm and one of the most innovative in Spain**, according to the economic newspaper *Expansión*. It has also been highlighted as a **leading advisor for startups**, as per Startups Real.



RocaJunyent at a glance

+200
professionals

60%
women

3 Women
in the BoD

43% of the total

43
partners

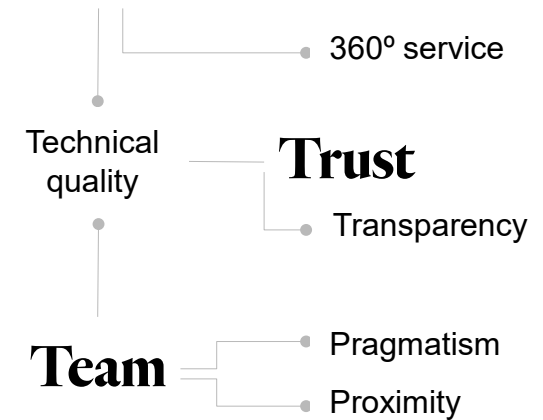
47 years
average age

Value proposition

RocaJunyent is a solid team of lawyers. **It is an honest, strategic and trustworthy firm for its clients.** And it is an organisation and team of professionals that evolves with society and its clients, in keeping with the digitisation and social and business transformations we are experiencing as a society.

Our work is based on commitment to our clients and the trust they place in our firm. **Proximity, transparency, pragmatism, 360° service and technical excellence** define our services, which form the **DNA of RocaJunyent.**

Transformation



“

Technical quality, close treatment and comprehensive service.

They anticipate our needs and expectations well and are aware of the intricacies related to provision of legal service to clients in different jurisdictions.

”

Our strategic areas

Four areas define our strategy, both at an internal level and with respect to our clients.



We are committed to growth. We want to be the **partner** that accompanies businesses, organisations and individuals in their needs, **not only from a legal standpoint, but also a strategic one.**



Internationalisation

We cover all of the Spanish territory whilst looking outwards. We are an **independent team** with *partners* at a global level, which allows us to offer **the best advice in every jurisdiction in the world.**

We complement this coverage with a **strong international presence in the main global legal forums.**



Sustainability

We were one of the first teams in Spain to adopt the ESG criteria and place sustainability at the centre of our activity. This has allowed us to **stand out as a sustainable firm** and be able to offer the **best sustainability services in the market**, for all types of businesses and organisations.



Innovation

Innovation is in our DNA. Our internal innovation strategy has earned us market recognition, as **one of the most innovative management firms**, according to the newspaper *Expansión*.










At an external level, we are widely recognised in areas and sectors connected to innovation, and we provide advice in numerous disciplines of the **new economy.**

High level of technical knowledge

Practice specialization

-  Anti Money Laundering
-  Banking and Finance
-  Capital Markets
-  Compliance
-  Corporate and M&A
-  Data Protection, Cybersecurity and Technology
-  Employment Law
-  Innovation and Startups
-  Intellectual Property
-  Litigation, Arbitration and Mediation
-  Public Law
-  Real Estate and Construction
-  Sustainability and ESG
-  Restructuring
-  Tax
-  UE and Competition Law

Sector specialization

-  Energy and Environment
-  Family Business
-  Fintech and Blockchain
-  Life Sciences and Healthcare
-  Mobility
-  Private Equity and Venture Capital
-  Retail
-  Sports and Entertainment
-  Tourism

Our international reach

As needs grow globally, clients need a partner that offers broader support. We have professionals with international experience and, from our perspective as an independent firm, we maintain close relationships with other independent law firms, leaders in their respective jurisdictions.

Thus, we are an exclusive member in Spain of the international legal network **TerraLex, made up of over 160 prestigious firms, with more than 21,000 lawyers and located in more than 110 countries.** We combine this position with that of **Group Member of the International Bar Association (IBA), made up of the main independent law firms worldwide.**

Thanks to these alliances, we can guarantee our clients top-level local service, no matter how far and to what extent their businesses grow, in each jurisdiction and greater coverage than any multinational firm can offer.

Our commitment to society

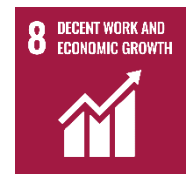
Our work as lawyers goes beyond the legal services we provide to our clients. We understand companies as projects led and worked on by people. This is precisely the main value that distinguishes us as a law firm: our human dimension. We want to be strategic partners of our clients and help them meet their business objectives in terms of diversity, equality, sustainability, the fight against climate change and the health and well-being of people.

Therefore, as well as **having developed a specific sector for corporate sustainability advice**, at RocaJunyent we participate in the **United Nations Global Compact** (the first team to gain the recognition “**Contigo somos +**”), for sustainability and social and business responsibility everywhere. And that’s not all: **we contribute to the seven strategic sustainable development goals** (SDGs). Because we firmly believe that society has changed, and that sustainability is not a trend but a need.



RocaJunyent’s strategic objectives

Social



Environment



Governance



2 Our services

Our core services



Corporate and M&A

- Company Law
- Corporate and internal governance
- Commercial contracting
- Complex restructuring transactions
- Mergers and acquisitions
- Tax planning of corporate structures



Innovation and Startups

- Advising on different financing rounds (seed capital, crowdfunding, Series A, B and C rounds & IPOs)
- Convertible notes
- Design and elaboration of incentive plans (stock options / phantom shares)
- International expansion (commercial contracts, licensing, setting up subsidiaries)

Our core services



Intellectual Property

- Intellectual property
- Industrial property
- Unfair competition
- Honour, privacy and own image
- Advertising
- Business secrets
- Software
- Technology
- Consumers and users



Anti Money Laundering

- Implementation and operational adaptation of AML/CFT regulations
- Advisory and consultancy service on compliance with AML/CFT regulations
- External Expert reports
- Study of the different client onboarding procedures
- Accompanying Internal Control Bodies or Technical Units
- Assistance in SEPBLAC inspections and defence in sanctioning procedures

Our core services



Tax

- Business taxation
- Tax wealth management
- M&A: Transactions taxation
- Transfer pricing
- Tax litigation



Employment law

- Advice on personnel recruitment
- Senior management
- Telework: internal policies
- Remuneration systems and stock option plans
- Supplemental security income
- Collective bargaining and labour relations
- Social Security
- Litigation

Our core services



Real Estate and Construction

- Real estate transactions
- Leasing contracts
- Buying and selling of real estate and real estate companies
- Global management of real estate projects
- Acquisition and transfer of real estate portfolios



Data Protection, Cybersecurity and Technology

- Adaptation to the General Data Protection Regulation (GDPR)
- Data protection and security audits
- Data Protection Officer (DPO) services
- Legal assistance and defense in sanctioning proceedings
- Telework: internal policies
- Security breaches: drafting of procedures and incident management
- Training programs and itineraries
- LOPD Office
- Internal policy design
- Web and app adaptation: adaptation reports and legal texts
- Right to be forgotten
- Legal reports
- Due diligence

Our core services



Public Law

- Legal advice on public sector contracting
- Intervention in all kinds of administrative procedures
- Legal management of contentious-administrative appeals
- Legal advice on urban law and land use planning



Litigation, Arbitration and Mediation

- National and international civil and commercial litigation before all instances and courts
- Administrative litigation
- Commercial and investment arbitration
- Mediation procedures
- Preventive and pre-litigation advice
- Bankruptcy and recoveries



Restructuring

- Business restructuring and liability renegotiation
- Bankruptcy proceedings
- Directors' liability procedures

Our core services



Banking and Finance

- Corporate Finance
- Real Estate Finance
- Project Finance
- Acquisition Finance (LBOs)
- Refinancing and Financial Restructuring
- Capital Markets (bond issues)
- Debt assignments and negotiation of NPL portfolios
- Regulatory
- FinTech & RegTech
- Blockchain / Token Issuance (ICOs and STOs)



UE and Competition Law

- Relations with EU institutions and competition authorities
- Penalty procedures for abuse of a dominant position
- Concentration control
- State aid procedures before national and European competition authorities
- Development of agreements to ensure that they respect competition rules

Our core services



Sustainability and ESG

- Development of sustainability strategies
- Measurement and management
- Dispute prevention and resolution
- Impact investments
- Sustainable finance



Capital Markets

- Issuance and placement of securities
- IPO (by listing or offer for sale and/or subscription) on regulated markets or MTFs
- Rights issues
- Private placements
- Block trades or accelerated bookbuilding offers
- Takeover bids
- Share buybacks and share buyback programmes or employee share programmes
- Corporate and regulatory governance



Compliance

- Analysis of risks and opportunities for improvement
- Definition of an action plan
- Implementation of compliance manuals or compliance systems
- Establishment of control body functions (compliance monitoring)
- Advice on certification processes

3 Our credentials

Our relevant and recent experience



Advice to **Banco Sabadell** on the sale of the Mediterráneo Vida insurance company for approx. 200M Eur to a consortium of funds.



Advice to **Dunlop**, creator of the first tire in history, in a claim for civil liability after a fire that devastated the buildings adjacent to its warehouses in Madrid.



Advice to the **Barcelona Chamber of Commerce** in drafting its collective agreement and in the negotiations with the different company committees.



Advice to **Palex Medical**, a leading company in the Spanish healthcare market in advanced hospital solutions, in 3 M&A transactions carried out recently.



Advice to **Zurich Seguros** in the acquisition of five office buildings in Madrid for 163M Eur.



Advice to **TP Ferro**, a French-Spanish railway company, in a cross-border insolvency proceeding.



Advice to Unilever in a lawsuit against **Pescanova** for the commercial use of the figure of “Captain Pescanova”.



Advice to **CaixaBank** in relation to the 2018 union elections held by the bank.



Advice to **Telepizza** on the tax aspects of its alliance with Pizza Hut.

Our relevant and recent experience



Advice to **solarisBank**, one of the top 50 FinTech companies in Europe, in the regulatory analysis of its transactions in Spain.



Advice on the merger between the Austrian producer of refractory bricks **RHI** and the Brazilian firm **Magnesita**, creating a world leader in the refractory materials industry.



Advice to **Abertis** in the sale to Red Eléctrica of one of its subsidiaries in the telecommunications sector, for a value of 949M Eur.



RocaJunyent successfully closes the first **mediation in an urban litigation** with a demolition order in Spain.



Advice on the sale of the building known as **Torre Agbar**, for an amount of 142M Eur, to Merlin Properties, Spanish SOCIMI.



Advice to the start-up of the InsurTech sector **Coverfy** in a round of financing in terms of data protection.



Advice to **Aeris Invest**, the investment division of the Luksic family, in its claim against Santander for the payment of 113M Eur that it invested in 145,14 million shares of Popular acquired in April and early May, just one month before that the Spanish entity was taken over and sold to Santander.



Advice to the **Gala-Salvador Dalí Foundation** in matters of intellectual and industrial property, including the management of its portfolio of brands (more than 600).



Advice to **Cunicarn**, a Mercadona supplier for more than 25 years, in the sale of its production unit (with plants in Catalonia and Galicia), as a result of the termination of the exclusivity agreement between the parties.

Market recognition

Chambers and Partners Global, Europe y FinTech

Highlighted in:

- Tax
- Fintech
- Banking and Finance
- Corporate and M&A
- Employment Law
- Intellectual Property
- Litigation
- Public Law
- Real Estate
- Restructuring



Leaders League



Highlighted in:

- Tax
- Banking and Finance
- Corporate and M&A
- Employment Law
- Litigation
- Real Estate Practice
- Restructuring

Legal 500



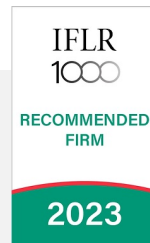
Highlighted in:

- Tax
- Banking and Finance
- Corporate and M&A
- Employment Law
- EU and Competition
- Intellectual Property
- Litigation
- Real Estate Practice

IFLR

Highlighted in:

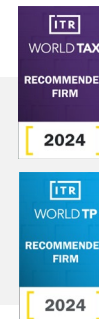
- Banking and Finance
- Corporate and M&A
- Restructuring and Insolvency



World Tax & World TP

Highlighted in:

- Corporate Tax
- Tax Controversy
- Transfer Pricing



Expansión



Among the best law firms in:

- Tax Law
- Digital Economy

Among the most innovative Management projects

Among the best lawyers under 35

Our services and experience

What our clients say about us

“

The lawyers are always available and provide quick advice when needed.

Chambers Europe, 2023

“

Client service: they are outstanding, you can contact them at any time 24/7 which always shows that you are really important to them. Technical and practical excellence.

Legal 500, 2022

The team demonstrates a high level of experience and skills in handling different situations.

Chambers Europe, 2023

”

RocaJunyent provides deep analysis of the issues and quick responses.

Chambers Europe, 2023

”

“

RocaJunyent's work is very rigorous and technically precise and the team always has a global vision in understanding our business.

Chambers Global, 2022

“

The RocaJunyent team has great legal knowledge and understanding of business reality. The work is carried out with rigor, punctuality and always offers a suitable solution. The documentation is correctly classified and is well tracked.

Legal 500, 2022

“

It is a team with a lot of technical knowledge of the issues they advise us in, very accessible and with a lot of flexibility to resolve any issue that arises.

Legal 500, 2022

RocaJunyent contributes great value to negotiations due to its territorial presence and the availability of resources, as well as having a high level of knowledge in different languages and countries.

Chambers Global, 2022

”

Great procedural knowledge, intense knowledge and interest in the company.

Legal 500, 2022

”

Business understanding and understanding of the client. The firm has good brand recognition, which helps in negotiations.

Chambers Europe, 2022

”

Combination of clear communication, sensitive and timely delivery.

Legal 500, 2022

”

4 Our team of partners

Our team of partners



Miquel Roca Junyent



Joan Roca Sagarra



Xavier Altirriba Vives



Francesc A. Baygual
Davoust



Esther Boix Salló



Juan Antonio Borràs
Abós



Carles Calafell Gay



Pablo Calvo-Sotelo
Ibáñez-Martín



Sergi Chimenos
Minguella



Íñigo Cisneros
Humarán

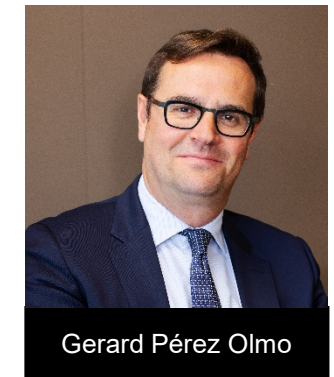
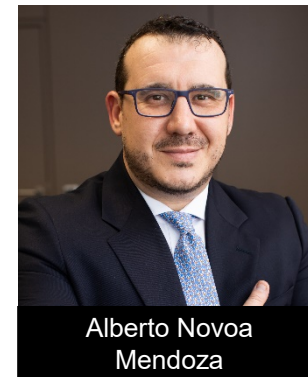
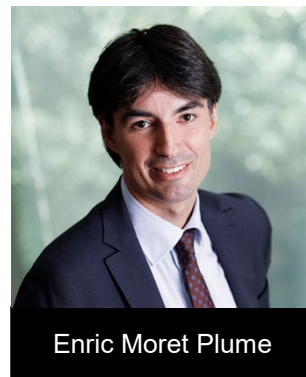
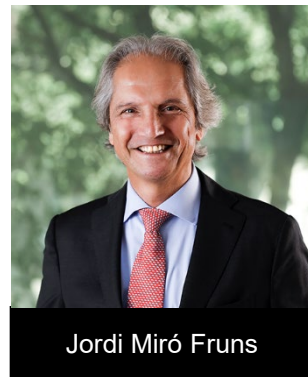
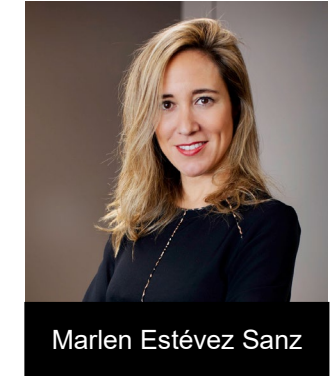
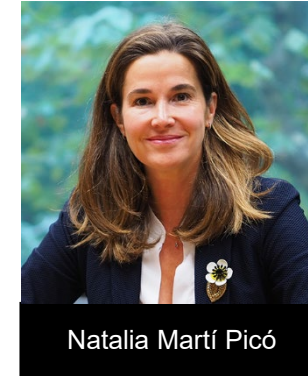
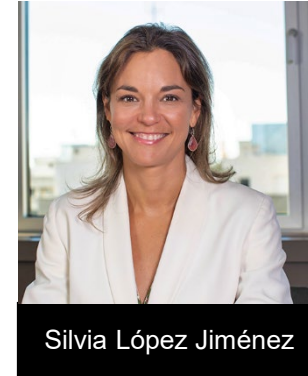
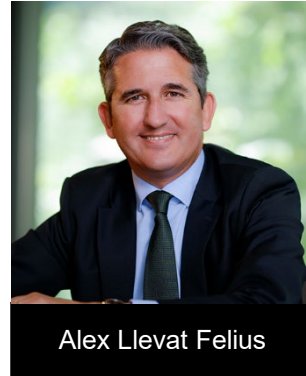


Xavier Costa Arnau



Joan de Figarolas
Bosch

Our team of partners



Our team of partners



José Luis Pita da
Veiga Subirats



Roger Pla Madrid



Josep Pujolràs Nonell



Albert Rodríguez
Arnaiz



Beatriz Rodríguez
Gómez



Rosa Rodríguez
Gutiérrez



Pascual Sala
Sánchez



Raúl Salas Lúcia



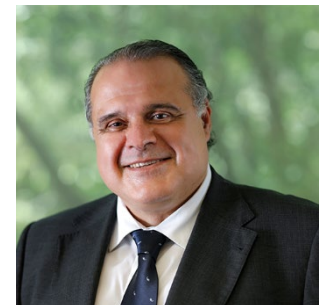
María José Sánchez
García



Fede Segura Wallin

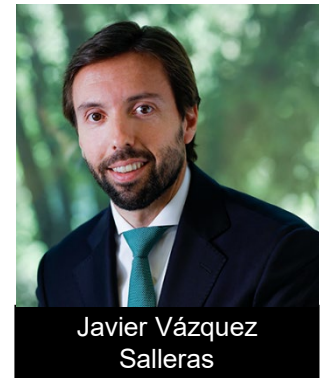
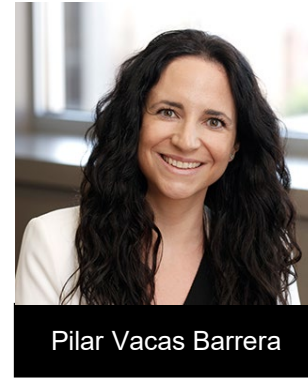
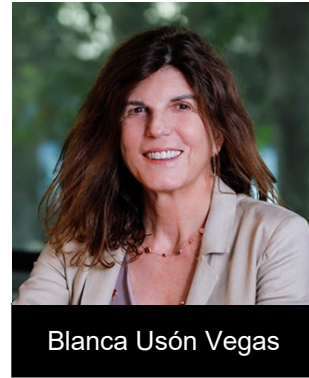
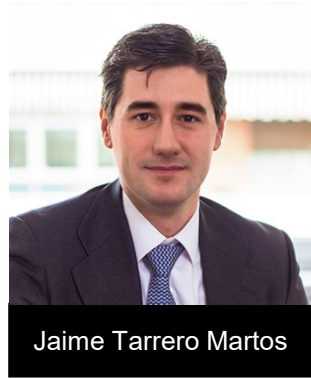


Gonzalo Serrano
Fenolosa



Manuel J. Silva
Sánchez

Our team of partners



“

We are proud to have a multidisciplinary team made up of professionals with a passion for their work, who set themselves the highest standards and stay up-to-date with all legal and social changes that occur in a society as ever-changing as ours, with the aim of providing first-class legal advice to our clients.

RocaJunyent

rocajunyent.com