

Lawyers with passion





# **Monereo Meyer Abogados**

## Your International Law Firm in Spain and Portugal

Established in 1989, we are a fullservice law firm specialising in crossborder business.

Our team boasts 70 professionals, including approximately **40 lawyers** and a strong network of international contacts, allowing us to provide legal solutions worldwide. We are distinguished by our powerful intercultural knowledge and expertise, especially with regard to Germanspeaking countries. Many of our lawyers are qualified to practise law in other jurisdictions in addition to Spain and Portugal, such as Germany and the United States. Monereo Meyer Abogados has offices in Barcelona, Madrid. Palma and Lisbon.

We offer a broad range of legal services including the following areas: antitrust, aviation, banking and finance, business transactions and international trade, commercial, corporate and M&A, criminal and cybersecurity, employment, funds, intellectual property and technology, litigation and arbitration, private clients, real estate, regulatory and compliance, restructuring and insolvency, sports and tax.

Our German Desk leads the market in Spain. Our firm is also a co-founder and promoter of CBBL Cross Border Business Lawyers, the only worldwide network of German-speaking firms, Several of our lawyers are actively involved in associations such as the IBA, UIA and AIJA, among others.

A small firm among the large: fast and effective.



### Real Estate and Urban Planning



**Real estate law** has always been one of the cornerstones of our firm's services. We advise real estate funds and other institutional investors, banks, real estate developers, shopping centre operators, hotel chains and private buyers in their real estate transactions in Spain, as well as on any related financing.

We not only accompany our clients through all stages of their transactions, we also assist them with the lease, management and realisation of properties belonging to all asset classes.

Expertise, experience and steadfast motivation drive us to look at things from all sides. This is why our clients trust us with their business in Spain. In brief: legal advice with passion.

#### Recognition

Chambers: "Excellent recommendations from clients, who applauded the team's 'international real estate experience, capacity to adapt to the clients' needs, and great negotiation skills.' Competitors were equally impressed by the firm's 'efforts to reinforce its real estate practice and its noteworthy increase in activity in the retail field.' Sources additionally noted the group's 'first-class international clientele, particularly German corporations, as well as major retail players and real estate funds."

### Real Estate Transactions – Notable Projects

The projects described below are examples of the work we do on a daily basis:

- Advice to a German real estate fund on the acquisition of property and subsequent turn-key development of two office buildings in Barcelona (transaction volume: EUR 105 million).
- Advice on the acquisition by a German realestate investment broker of an emblematic office building in the centre of Madrid leased to the Comunidad de Madrid (Autonomous Community of Madrid) (transaction volume: EUR 65 million).
- Refinancing of a loan agreement for the purchase of a residential building located on Calle Claudio Coello in Madrid, in the luxurious Barrio Salamanca district, for renovation and subsequent sale by a German real estate group.
- Advice on the acquisition of a shopping centre located in the Basque Country by a major retail company on behalf of a Luxemburg fund (transaction volume: EUR 48 million).
- Sale and leaseback of the headquarters of a well-known German publishing company in Spain for EUR 13 million.
- Advice in the mezzanine financing of the purchase of several apartment blocks in Greater Madrid by means of a bond subject to German law. The scope of advice covered all aspects of the operation, including a legal due diligence, negotiation of financing agreements and the corresponding loan securities (mortgages over properties, creation of liens over project companies and rent receivables as well as guarantees).
- Ongoing advice to a developer regarding legal issues concerning land, real estate and finance in the context of the planning and construction of a five-star hotel in Ibiza (transaction volume: EUR 38 million).
- Advice on the acquisition of the Terrassa Plaça shopping centre in Terrassa (Catalonia) for EUR 62 million by German asset management companies, including the negotiation of financing agreements and all related guarantees (including a mortgage and several rights of pledge).

- Legal and tax advice to a German, open-ended real estate fund on the acquisition of three logistics warehouses (113,000 m²) in the Madrid province for a total of EUR 67 million as well as two additional logistics warehouses (58,000 m²) in the Corredor de Henares (area located between Madrid and Guadalajara) for EUR 36 million.
- Advice to a German, open-ended real estate fund on the purchase of a shopping centre located in Greater Seville, with the shopping centre fully leased before its construction was completed (transaction volume: EUR 35 million).
- Legal and tax advice to a company, worldwide leader in chassis technology, on the sale of three plots for the construction of a hardware store covering 12,000 m² (transaction volume: EUR 6.5 million).
- Advice to a German, open-ended real estate fund on the acquisition from a Spanish savings bank of office space used as a data centre in Greater Madrid as well as on the lease of the same space back to such savings bank for a period of 30 years (sale-leaseback) (transaction volume: EUR 108 million).
- Advice in the first purchase of Spanish real estate by a German real estate investment company: the property consisted of the H&M flagship store, located on the Plaza de San Félix Sáenz, Malaga (transaction volume: EUR 24 million), including financing by a German bank and all corresponding guarantees (including a mortagge and pledge over rent receivables).
- Advice on the acquisition by a hotel fund managed in Luxemburg of an office building located in the immediate vicinity of the Madrid-Barajas airport for the purpose of converting it into a hotel with 300 rooms (purchase price EUR 22 million; total volume: EUR 36 million). We also provided advice and negotiated the hotel lease and the general contracting agreement.
- Advice on the acquisition of an underground parking garage in Barcelona by a German fund specialising in carparks (transaction volume: EUR 9 million).
- Advice regarding the financing of a hotel in Madrid-Barajas as well as the negotiation of related loan guarantees (transaction volume: EUR 18.5 million).





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Competencies	Sectors	
Aviation	Finance Institutions	
Competition and Commerce	Food	
Corporate, Mergers and Acquisitions	Healthcare and Biotech	
	Hotels, Tourism and Leisure	
Criminal and Cybersecurity	Industry and Trade  Institutional Real Estate Investment	
Data Protection		
Dispute Resolution	Promotion, Project Development and	
Distribution	Construction	
Energy & Environment	Renewable Energies	
Finance and Securities	Technology and Media	
Information Technology	Transport	
Inheritance		
Intellectual Property		
Labour		
Private Clients		
Real Estate and Planning		

Restructuring and Insolvency

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